

Andreas Dahms named Country Manager - Canada

Dahms to manage Electronic Access Control sales for Canada



Toronto | Canada | 19 May 2015

Kaba Access and Data Systems Americas (ADS), is pleased to announce the appointment of Andreas Dahms to the position of Canada Country Sales Manager for Electronic Access Control (EAC), to include both Kaba and Keyscan products.

In his new role, Andreas will be responsible for managing all of Kaba's EAC sales initiatives as well business development activities throughout Canada.

"We are pleased to promote Andreas to this new role," said Steve Dentinger, Vice President of Sales and Marketing and Site Manager, Kaba Toronto. "His dedication, vast experience, savvy sales skills and track record of proven success position him well to manage and continue to grow Kaba EAC brands across Canada."

Andreas has over 25 years of experience in the security industry working in Western Canada and Ontario. Originally entering the industry as an apprentice locksmith while going to college to earn a Certified General Accounting designation he later operated his own locksmith company before going to work for Chubb Lock & Safe to manage BC operations. Andreas left physical security to explore a career in electronic security and gained valuable experience with alarm, card access, telephone entry, and CCTV systems while working for various national security companies in sales, management, and consulting roles.

For the last 9 years he has represented Keyscan Inc. as their Western Canada Regional Sales Manager and has been awarded their salesperson of the year award on multiple occasions.

"My years with Keyscan have provided a wealth of opportunity to learn beneficial skills, while establishing important relationships. I am grateful to Kaba ADS Americas for the opportunity to not only put these skills to good use but also for their confidence in placing me in a fortunate position to utilize my experience for both personal and company growth," said Dahms.

"My years with Keyscan have provided a wealth of opportunity to learn beneficial skills and experience, establish important relationships, and cultivate a stellar reputation within the industry," says Andreas Dahms.

About KABA Access and Data Systems Americas

With offices in Lexington, Kentucky, Winston-Salem, North Carolina, Montreal, Quebec Canada, Toronto, Ontario Canada and Madison Heights, Michigan, KABA ADS Americas is a subsidiary of the Kaba Group (SWX-KABN). The Kaba Group is headquartered in Rumlang, Switzerland with over 7,500 employees in nearly 60 countries. KABA ADS Americas offers comprehensive solutions for security at access points to buildings and containers, as well as for recording personal and enterprise data. Kaba's products utilize the latest technologies including RFID, remote access, biometrics, wireless, and GPS. Our brands include E-Plex®, Kaba®, Keyscan, ILCO, LA GARD, Oracode, PowerPlex, and Simplex®. Please visit us at: www.kaba-adsamericas.com or www.keyscan.ca.